



FINANCIAL HIGHLIGHTS

	Q3		Q1-Q3		Year	
Consolidated (DKK million)	2016	2015	2016	2015	2015	
Revenue	2,595	2,449	8,062	7,768	10,587	
Earnings before interest, tax, depreciation and amortisation (EBITDA)	74	104	213	245	362	
Earnings before interest, tax and amortisation (EBITA)	67	89	176	197	296	
Earnings before interest and tax (EBIT)	53	77	135	162	249	
Earnings before tax (EBT)	44	65	109	135	201	
Net profit for the period	29	48	77	133	167	
Balance sheet total	4,571	4,482	4,571	4,482	4,671	
Equity	1,631	1,812	1,631	1,812	1,831	
Interest-bearing liabilities, net	476	294	476	294	-184	
Cash flow from operating activities, continuing operations	-7	-68	-218	-193	331	
Net investments in property, plant and equipment	-4	-7	19	-16	-25	

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Average number of employees (FTEs),					
continuing operations	3,051	2,840	3,014	2,874	2,871

Overall, financial ratios are calculated in accordance with the Danish Finance Society's "Recommendations & Financial Ratios 2015".

In general, restatements have been made of income statements, cash flow and key ratios for the discontinuined operations in Solar Deutschland GmbH for 2014. In accordance with IFRS, the balance sheet has not been restated. No adjustments have been made for acquired enterprises.

	Q3		Q1-Q3		Year	
Financial ratios (% unless otherwise stated)	2016	2015	2016	2015	2015	
Organic growth adjusted for number of working days	3.1	3.8	0.9	6.6	5.2	
Gross profit	20.8	20.8	20.8	20.9	20.8	
EBITDA margin	2.9	4.2	2.6	3.2	3.4	
EBITA margin	2.6	3.6	2.2	2.5	2.8	
Net working capital (end of period NWC)/revenue (LTM)	12.2	13.3	12.2	13.3	9.3	
Gearing (net interest-bearing liabilities/EBITDA), no. of times	1.4	1.0	1.4	1.0	-0.5	
Return on equity (ROE)	6.6	-5.0	6.4	-5.1	9.4	
Return on invested capital (ROIC)	7.5	2.0	7.5	2.0	8.5	
Equity ratio	35.7	40.4	35.7	40.4	39.2	

Share ratios (DKK unless otherwise stated)

Earnings per share outstanding (EPS)	3.84	6.11	10.04	16.93	21.26
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